



**With more than 125 years of experience and over \$4 billion in sales, Scoular provides diverse supply chain solutions for end-users and suppliers of grain, feed ingredients, and food ingredients.**

Our employees are engaged in the business of buying, selling, storing, handling, and processing grain and ingredients as well as managing transportation and logistics worldwide.

 **1000+**  
Employees

 **\$4.2 Billion**  
Annual Sales (FY19)

 **1+ Billion**  
Bushels Traded (FY19)

 **100+** Facilities  
(Offices, Storage,  
Handling, Processing) in  
**North America, South  
America and Asia.**

 **50 Countries**  
Shipping goods  
**locally and  
internationally**

 **\$953 Million**  
Sales of Processed  
Ingredients (FY19)

## Our Company

Scoular's roots in agriculture began in 1892 when the company was founded by George Scoular. The company remained under the ownership of the Scoular family until 1967, when it was acquired by a group of grain industry executives led by Marshall Faith whose son David is the company's present-day chairman.

Throughout its history, Scoular has derived its revenues from a portfolio of merchandising and facility-based businesses with a wide array of customers, products, and geographies. Today, Scoular manages supply chain risk for customers in food, feed, and renewable fuel markets, leveraging a network of owned, managed, and third-party facilities coupled with truck, rail, barge, and container freight commitments. The company's marketing programs serve supplier and consumptive customers, with Scoular managing multiple segments of the supply chain.

visit us online at [scoular.com](http://scoular.com)

## Financial Strength

Our financial capacity has grown to annual sales of over \$4 billion and working capital in excess of \$175 million. In 2019, we were named by Forbes as the 105th largest privately-held company in the United States.

Additional financial information is available in Scoular's Dun & Bradstreet Business Information Report, reference number 14-715-8661. Our current rating is 5A2.

*Count on Scoular People*

# Our Strategy

## Our Mission

Our Mission represents a simple statement of our higher purpose as an organization and a confirmation of our unifying promise to customers:

Create safe and reliable supply chain solutions for our feed and food customers around the world.

## Our Values

Greater than any measure of our financial or business success is how we measure the way we interact with our customers, partners, communities and each other. Scoular's values outline our commitment to doing the right work, the right way.



## Our Vision

Become the leading employee-owned agribusiness company, seeking aggressive and responsible growth by...

- Listening to and understanding our customers so that we are the best in creating and delivering solutions for them
- Building and cultivating long-term business partnerships for mutual benefit
- Attracting, developing, and retaining the best and brightest entrepreneurial talent
- Empowering our diverse work force, grounded in accountability and strong business discipline
- Fostering prosperity and sharing gains with employees, customers, partners, and communities

## Markets We Serve

At Scoular, we work to be the best at solving our customers' supply chain challenges. For more information about the markets we serve, visit [scoular.com/markets](http://scoular.com/markets)

### Aquaculture

### Flour Milling

### Food Processing and Manufacturing.

[scoularfood.com](http://scoularfood.com)

### Grain Production

### Identity-Preserved

### Livestock Feeding and Feed Manufacturing

### Pet Food Manufacturing

### Renewable Fuels

### Special Crops

### Intermodal Containers

[tscontainerfreight.com](http://tscontainerfreight.com)

## Points Of Interest

- We are an independent, privately-held company, and have been since our start in 1892.
- We export more than 100,000 containers annually from the U.S., making us one of the country's largest exporters of ocean containers.
- We are one of the largest processors of special crops in Canada.
- We are one of the largest marketers of fish meal and oil in North America.
- Our customers are local, regional, national, and international in scope.
- We are small enough to have personal relationships with our customers but big enough to reach markets in over 50 countries.
- We provide a wide array of marketing options to our producer customers.
- We provide customized risk management solutions and a wide array of marketing options.
- We coordinate logistics for shipping agricultural products by rail, truck or barge from Scoular-owned or third-party facilities to destinations across North America.